

# Elasticities and approximations

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## Business Mathematics

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# ELASTICITIES

Let  $D(p)$  denote the demand for a commodity at price  $p$ . Changing the price by  $\Delta p$  yields a relative (or proportional) change

$$\frac{D(p + \Delta p) - D(p)}{D(p)}$$

The relative change of price is  $\frac{\Delta p}{p}$

Hence the proportional change of demand on relative change in price is

$$\frac{p}{\Delta p} \frac{D(p + \Delta p) - D(p)}{D(p)} = \frac{p}{D(p)} \frac{D(p + \Delta p) - D(p)}{\Delta p}$$



# ELASTICITIES

Letting  $\Delta p$  tend to zero yields  $\frac{p}{D(p)} \frac{d}{dp} D(p)$ , which is called the elasticity of  $D(p)$  with respect to  $p$ .

## Definition

Let  $f(x)$  be differentiable at  $x$  and  $f(x) \neq 0$ , then

$$\text{El}_x f(x) = \frac{x}{f(x)} f'(x)$$

is the elasticity of  $f$  with respect to  $x$

$\text{El}_x$  is not a variable, but an operator that works on a function, like  $\frac{d}{dx}$



# ELASTICITIES

Example:

- let  $f(x) = Ax^b$  for some constant  $A \neq 0$  and  $b$ .
- then  $\text{El}_x f(x) = b$ .
- interpretation: if  $x$  increases by 1%,  $f(x)$  increases approximately by  $b\%$ .



# APPROXIMATIONS

Let  $f(x)$  be a “smooth” function

Suppose we know  $f(a)$

What is the best guess of  $f(b)$

- where  $b$  is “close to”  $a$ ?

Easiest guess

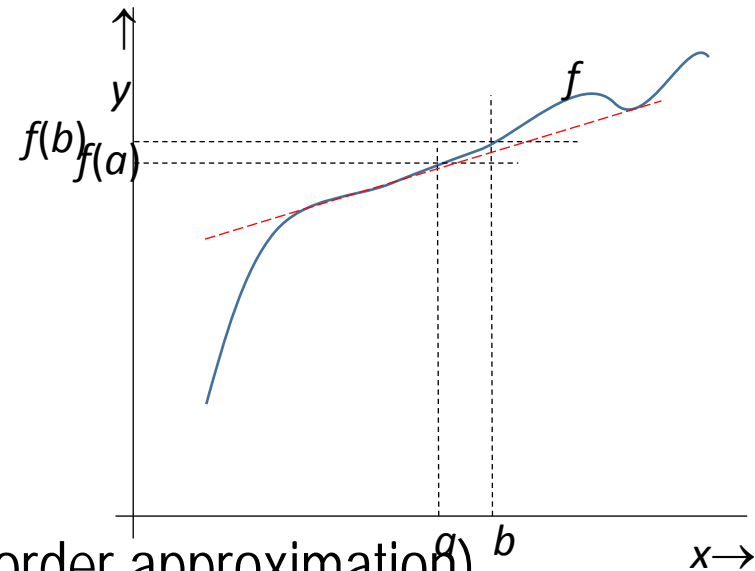
- $f(b) \approx f(a)$

Better guess (linear approximation, or first-order approximation)

- $f(b) \approx f(a) + f'(a)(b - a)$

Even better guess (quadratic approximation, or second-order approximation)

- $f(b) \approx f(a) + f'(a)(b - a) + \frac{1}{2}f''(a)(b - a)^2$



# APPROXIMATIONS

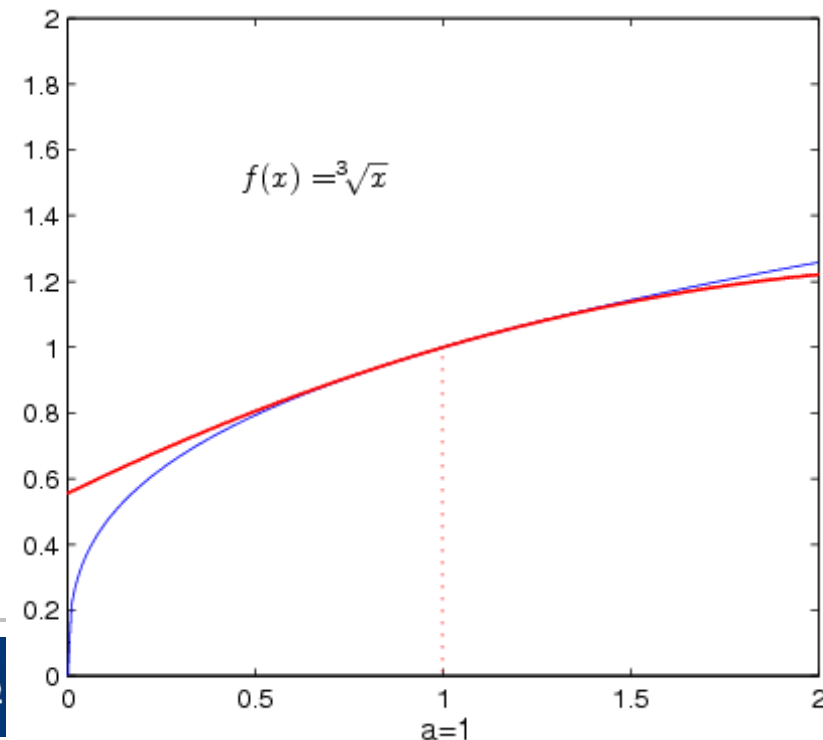
Example:

$$f(x) = \sqrt[3]{x} \text{ about } x = 1$$

- linear:  $f(x) \approx f(1) + f'(1)(x - 1) = 1 + \frac{1}{3}1^{-\frac{2}{3}}(x - 1)$
- quadratic:  $f(x) \approx f(1) + f'(1)(x - 1) + \frac{1}{2}f''(1)(x - 1)^2 = \dots$

Check:

- exact:  $f(1.1) = 1.03228$
- linear:  $f(1.1) \approx 1.03333$
- quadratic:  $f(1.1) \approx 1.03222$



# OLD EXAM QUESTION

22 October 2014, Q3d

For a certain country, the debt/capita  $D$  in a certain year  $t$  is described by a function  $f(t)$ . The form of  $f(t)$  is not known, but it is known that  $f'(2014) = 3$  and  $f''(2014) = -2$ . Use a second-order approximation to find the debt/capita in 2016, if it is known that the debt/capita in 2014 is 350 USD. (5 points)





# OLD EXAM QUESTION

22 October 2014, Q2b

The company operates in a market where the demand function for product 1 is given by  $x_1 = 40 - 6p_1 + 4\sqrt{p_2}$ , where  $p_1$  is the price of product 1 and  $p_2$  the price of product 2. Determine the elasticity of the demand of product 1 with respect to the price of product 2. Simplify the expression as far as possible. (5 points)

